



business-to-business connection.
online.all the time.



sprecher+schuh



Enclosed Starter Configurator App

A Quick Guide for selecting and ordering standard enclosed starters through B2B

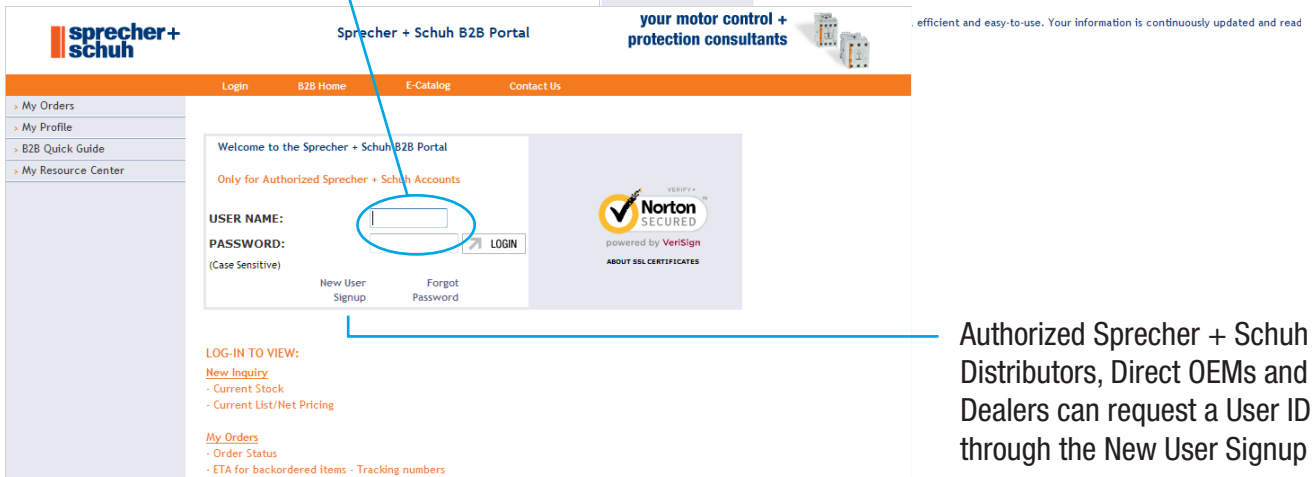
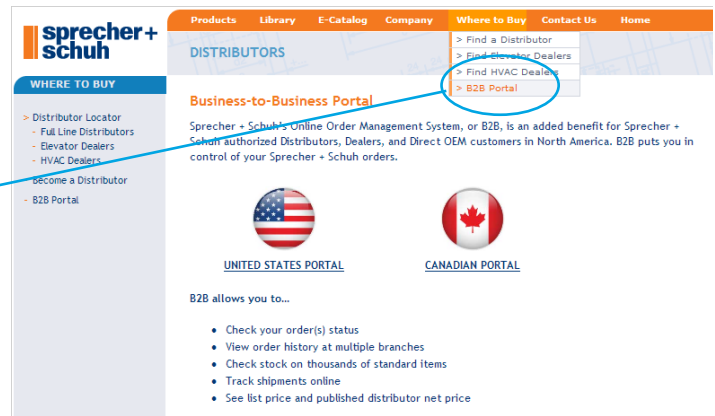
B2B = What you need, when you need it

The Enclosed Starter Configurator App is designed to assist you in matching standard Sprecher + Schuh starters to your motor starter specifications. Using simplified screens and selection of common specifications and options, your application problem is solved in a snap.

By selecting common products, specifications, and factory modifications available from the catalog, your configured catalog number will be ready to build from standard components from our warehouse or yours. You can order your configuration, request special pricing for an existing NPA or one time job quote, or even create a Customer Quote in the field for your end customer, instantly, all in one place.

Let's get *STARTED*

1. Log into your B2B Portal through www.sprecherschuh.com/b2b



Authorized Sprecher + Schuh Distributors, Direct OEMs and Dealers can request a User ID through the New User Signup

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Sprecher

2. The Configurator link is available to all B2B users including Distributors, OEMs, Dealers, Sales Reps and Employees

B2B Home New Inq

- > My Orders
- > My Profile
- > My NPAs
- > B2B Quick Guide
- > My Resource Center
- Configurator App**

Welcome S+S Marketing
Bill To Number: 17868
Ship To Number: 17866

Helpful Hints:
Use the navigation menus on the le will result in navigation errors.

Get tracking numbers and check o

Enclosed Motor Starter Configuration

The pricing and specifications presented in this design application are for planning and reference only. Contact your participating Sprecher + Schuh distributor to order. Custom configurations are also available please contact your Sprecher + Schuh representatives for more information.

1 Step 1 Motor Specifications | 2 Step 2 Application Specifications | 3 Step 3 Options | 4 Step 4 Review Results | 5 Step 5 Email Results

Motor/Pump Specifications

Application Parameters

- Horsepower: Select Horsepower ...
- Motor Voltage: Select Motor Voltage ...
- Phase: Select Phase ...
- Motor type: Select Motor Type ...
- Rating Standard: Select Rating Standard ...
- Enclosure: Select Enclosure Type ...
- Overload Protection: Select Overload Protection ...

[Feedback]

Previous **Next** New

Step 1: Motor Specifications

The purpose of step one is to select the following from the supplied lists:

- motor starter application ratings
- enclosure type and
- basic starter requirements

Helpful hints are available for each option.

Use the Feedback link to send us comments

The selections must be answered in order to move on to the next step. If you make a change on one selection, options available may change in another area, and reselected to move on.

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Application Specifications

Enclosure Details

Short Circuit Protection	Select Short Circuit Protection ...	ⓘ
Cover Control	Select Cover Control ...	ⓘ
Control Circuit voltage	Select Control Circuit Voltage ...	ⓘ
Transformer Capacity	Select Transformer Capacity ...	ⓘ

[Feedback]

Previous | Next | New

Step 2: Application Specifications

Continues the selection for short circuit and control options

- Is it a combination starter?
- Does it require a transformer?
- Are there any cover control options, such as Start-Stop?

Returning to the previous step to make changes may cause some options to need reselecting

The selection choices under each option change based on products available in a standard Sprecher + Schuh starter as selected from the catalog. To facilitate the most readily available starter, uncommon options will not be available for selection.

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Enclosure Specifications

Options

Auxiliary Contact	Select Auxiliary Contact ...	ⓘ
Standard Reset / Added Protection	Select Added Protection ...	ⓘ
Phase Monitor	<input type="checkbox"/>	ⓘ
Certifications:	Select Certifications ...	ⓘ
Breather Drain	<input type="checkbox"/>	ⓘ

[Feedback]

Previous | Next | New

Step 3: Additional Options

Step three provides options to select additional requirements

- Do you need extra auxiliary contacts?
- Are any advanced reset options required?
- Assembly certifications

- All panels built by Sprecher + Schuh are UL compliant, but UL508A labeling is available for specific applications at an additional fee.
- The Breather Drain option and ATEX certification are enclosure specific, and only available when an Explosion-Proof enclosure is specified.

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1 Step 1
Motor Specifications

2 Step 2
Application Specifications

3 Step 3
Options

4 Step 4
Review Results

5 Step 5
Email Results

Review the Starter Build

Qty	Part Number	List Price	Net Each	Total
1	CAT7-37-380-D1FD-G3	\$589.00	\$294.50	\$294.50

HP: 20 HP Motor Voltage: 380 Volts Phase: Three Phase Type: Non-Reversing Enclosure: Type 1 - General Purpose Cover Control: "Start-Stop" Pushbutton Reset Options: Reset button with mechanical rod (Standard) Additional Options: 1-NO is Standard (Used for seal-in circuit)- eCatalog Page: C40.0	Transformer: Coil to match line voltage Overload Protection: Electronic - Class 10 - Manual Reset Short Circuit Prot: None - Non-Comb Rating Standard: UL Max. HP rated
--	--

[Show Detail](#) [\[Feedback\]](#)

Step 4: Review Results

Provides a review of your selections:

- Assembly part number and description
- Catalog list price
- Net price calculated based on your User ID customer type

You can change the Qty field and recalculate your total ❶

Click the catalog page link to open the E-Catalog page for your configuration result

Pricing Detail

Customer Name: B2B TESTING - RICHMOND VA
 Multiplier: 0.50
 Address 1: 821 Southlake Blvd.
 Address 2:
 City: Richmond
 State: VA
 Zip: 23236
 List Price: 589
 Base Price: 505.0000
 Overload: .00
 Protection: .00
 Aux Contact: .00
 Transformer: .00
 Cover: 84.00
 Phase Mon: .00
 Breather: .00
 Certification: .00
 Disc Sched: A-1
 Description: STARTER 37A AC O/L M1

The Show Detail button allows you to review all the options you selected and any modification fees associated with that option

❶ For one-time quotes or special pricing requests include the total quantity to be considered.

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Step 5:

Email Results

Provides all information for the type of request you need:

- Order Request
- Special Pricing
- Customer Quote

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1 Step 1
Motor Specifications
2 Step 2
Application Specifications
3 Step 3
Options
4 Step 4
Review Results
5 Step 5
Email Results

Order Product / Send for Quote

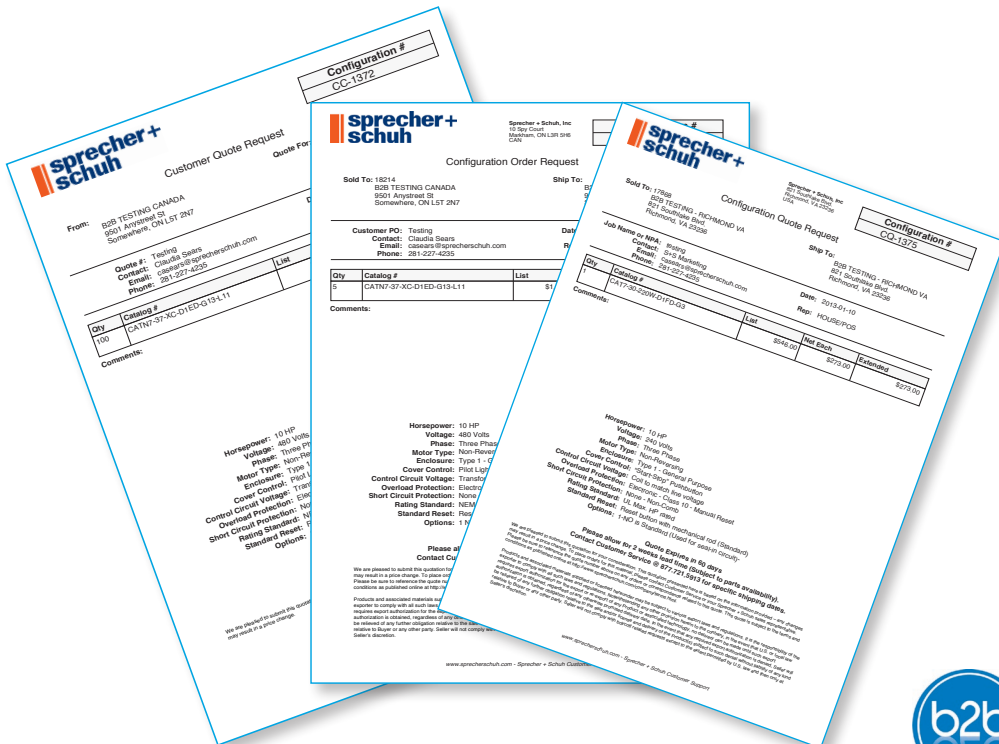
Bill To Address		Contact*: S+S Marketing
Company*: B2B TESTING - RICHMOND VA		Email*: marketing@sprecherschuh.com
Address*: 821 Southlake Blvd.		Phone*: 281-442-9000
City/State/Zip*: Richmond VA 23236		Request Type: Order Request
Ship To Address <input type="checkbox"/> (Check if different than Bill To Address)		Reference/PO*: Special Pricing
Company*: B2B TESTING - RICHMOND VA		Comments/Shipping: Customer Quote
Address*: 821 Southlake Blvd.		
City/State/Zip*: Richmond VA 23236		

I have read and agree with the Terms and Conditions. [\[Feedback\]](#)

Default address, email and contact information is supplied from your B2B User Profile

You must accept the Term & Conditions to submit your request.

The three request types have different information to provide



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Step 5:

Email Results: **Order Request**

Order requests are sent directly to our customer service department email addresses. US orders go to Richmond, and Canada orders go to Markham.

A confirmation email will be sent to you and we will contact you with any questions about your Configuration Order Request.

Request Type: Order Request

Reference/PO*: []

Comments/Shipping Instructions: []

[Feedback] Submit Order request

A Reference/PO number is required

Additional shipping instructions or comments can be included

Ship To Address (Check if different than Bill To Address)

Company*: B2B TESTING - RICHMOND VA

Address*: 821 Southlake Blvd.

City/State/Zip*: Richmond VA 23236

Verify the default ship-to address is where you want us to deliver your Configured Starter. Click the box to change it.

Sprecher + Schuh, Inc
10 Spy Court
Markham, ON L3R 5H6
CAN

Configuration #
CO-1370

Configuration Order Request

Sold To: 18214
B2B TESTING CANADA
9501 Anystreet St
Somewhere, ON L5T 2N7

Ship To: B2B TESTING CANADA
9501 Anystreet St
Somewhere, ON L5T 2N7

Customer PO: Testing
Contact: Claudia Sears
Email: casears@sprecherschuh.com
Phone: 281-227-4235

Date: 2013-01-10
Rep: HOUSE/POS

Qty	Catalog #	List	Net Each	Extended
5	CATN7-37-XC-D1ED-G13-L11	\$1,100.00	\$693.00	\$3,465.00

Comments:

Horsepower: 10 HP
Voltage: 480 Volts
Phase: Three Phase
Motor Type: Non-Reversing
Enclosure: Type 1 - General Purpose
Cover Control: Pilot Light w/ "Start-Stop" Pushbutton
Control Circuit Voltage: Transformer - 120 VAC Secondary / Standard Capacity
Overload Protection: Electronic - Class 10 - Manual Reset
Short Circuit Protection: None - Non-Comb
Rating Standard: NEMA Size rated
Standard Reset: Reset button with mechanical rod (Standard)
Options: 1 N.O. & 1 N.C.-

Please allow for 2 weeks lead time (Subject to parts availability).
Contact Customer Service @ 905-475-6543 for specific shipping dates.

We are pleased to submit this quotation for your consideration. This quotation presented here is based on the information provided – any changes may result in a price change. To place orders for this material, please contact Customer Service or your Sprecher + Schuh sales representative. Please be sure to reference the quote number above on any orders or correspondence related to this quote. This quote is subject to the terms and conditions as published online at <http://www.sprecherschuh.com/company/terms.html>.

Products and associated materials supplied or licensed hereunder may be subject to various export laws and regulations. It is the responsibility of the exporter to comply with all such laws and regulations. Notwithstanding any other provision herein to the contrary, in the event that U.S. or local law requires export authorization for the export or re-export of any Product or associated technology, no delivery can be made until such export authorization is obtained, regardless of any otherwise promised delivery date. In the event that any required export authorization is denied, Seller will be relieved of any further obligation relative to the sale and/or license and delivery of the Product(s) subject to such denial without liability of any kind relative to Buyer or any other party. Seller will not comply with boycott related requests except to the extent permitted by U.S. law and then only at Seller's discretion.

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Configuration reference number

Sold-to and Ship-to information

Your PO Number and Contact information

Your Configured Enclosed Starter catalog number and prices

Your comments, if any

All the specifications you selected during the configuration process

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Step 5:

Email Results: **Special Pricing**

Special Pricing requests are sent directly to the Contract Pricing department email address.

Requests for special pricing are handled the same way as requesting an addition to your contracts on the My NPAs screen.

Request Type: **Special Pricing**

Job Name/NPA*: _____

Comments/Shipping Instructions:

[Feedback] Send for Special Pricing

An NPA number or a Job Name reference is required.

Include any additional information or specifications such as a target price and/or competition.


Ship To Address (Check if different than Bill To Address)

Company*: B2B TESTING - RICHMOND VA

Address*: 821 Southlake Blvd.

City/State/Zip*: Richmond VA 23236

Verify the default ship to address is correct. Click the box to change it (such as to the OEM the contract is for) ❶



Sprecher + Schuh, Inc
821 Southlake Blvd.
Richmond, VA 23236
USA

Configuration #
CQ-1375

Configuration Quote Request

Sold To: 17868 B2B TESTING - RICHMOND VA 821 Southlake Blvd. Richmond, VA 23236	Ship To: B2B TESTING - RICHMOND VA 821 Southlake Blvd. Richmond, VA 23236
Job Name or NPA: testing Contact: S+S Marketing Email: casears@sprecherschuh.com Phone: 281-227-4235	Date: 2013-01-10 Rep: HOUSE/POS

Qty	Catalog #	List	Net Each	Extended
1	CAT7-30-220W-D1FD-G3	\$546.00	\$273.00	\$273.00

Comments:

Horsepower: 10 HP
Voltage: 240 Volts
Phase: Three Phase
Motor Type: Non-Reversing
Enclosure: Type 1 - General Purpose
Cover Control: "Start-Stop" Pushbutton
Control Circuit Voltage: Coil to match line voltage
Overload Protection: Electronic - Class 10 - Manual Reset
Short Circuit Protection: None - Non-Comb
Rating Standard: UL Max. HP rated
Standard Reset: Reset button with mechanical rod (Standard)
Options: 1-NO is Standard (Used for seal-in circuit)

Quote Expires in 60 days
 Please allow for 2 weeks lead time (Subject to parts availability).
 Contact Customer Service @ 877.721.5913 for specific shipping dates.

We are pleased to submit this quotation for your consideration. This quotation presented here is based on the information provided – any changes may result in a price change. To place orders for this material, please contact Customer Service or your Sprecher + Schuh sales representative. Please be sure to reference the quote number above on any orders or correspondence related to this quote. This quote is subject to the terms and conditions as published online at <http://www.sprecherschuh.com/company/terms.html>.

Products and associated materials supplied or licensed hereunder may be subject to various export laws and regulations. It is the responsibility of the exporter to comply with all such laws and regulations. Notwithstanding any other provision herein to the contrary, in the event that U.S. or local law requires export authorization for the export or re-export of any Product or associated technology, no delivery can be made until such export authorization is obtained, regardless of any otherwise promised delivery date. In the event that any required export authorization is denied, Seller will be relieved of any further obligation relative to the sale and/or license and delivery of the Product(s) subject to such denial without liability of any kind relative to Buyer or any other party. Seller will not comply with boycott related requests except to the extent permitted by U.S. law and then only at Seller's discretion.

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Configuration Request reference number

Make sure to include the quantity on Step 4

Your Job name or NPA # and Contact information

Your Configured Starter catalog number and standard net pricing

Your comments, such as target price, OEM name, competition or other additional considerations

All the specifications you selected during the configuration process

❶ The Configuration Request form is not an acceptable replacement for the Negotiated Pricing Request Form. It will NOT be accepted to create a new contract.



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Step 5:

Email Results: **Customer Quote**

The Customer Quote form is provided as a convenient tool for our customers to use to send a quote to your end customer.

A copy of the configuration is not retained, and Sprecher + Schuh does not approve or authorize the "Customer Quote" or price.

This Customer Quote form is produced as a convenience for use by our distributors. A copy of this quote is not retained, and Sprecher + Schuh does not approve or authorize the Customer Quote or price.

Check box to agree

Customer Pricing

Enter the price that you wish to use for your customer pricing

List Price: \$589.00
 Customer Price:
 Extended Price:

OK

Request Type: Customer Quote

Quote #:

Comments/Shipping Instructions:

Customer Info (Check if different than Bill To Address)

Company*: B2B TESTING - RICHMOND VA
 Address*: 821 Southlake Blvd.
 City/State/Zip*: Richmond VA 23236

When you select Customer Quote you can enter your own Net price. This is the price you want YOUR customer to pay YOU.

Enter your own reference number and comments for your customer

Change the address to who the Quote is for (Your Customer)

Configuration reference number

Your Company and Your Customer information (Who the quote is for)

Any internal Quote # you wish to reference and your contact information

Your Configured Enclosed Starter catalog number

The Customer Pricing you entered for your quote

Your comments, if any

All the specifications you selected during the configuration process

sprecher+schuh

Configuration #
CC-1372

Customer Quote Request

From: B2B TESTING CANADA
9501 Anystreet St
Somewhere, ON L5T 2N7

Quote For: B2B TESTING CANADA
9501 Anystreet St
Somewhere, ON L5T 2N7

Quote #: Testing
Contact: Claudia Sears
Email: casears@sprecherschuh.com
Phone: 281-227-4235

Date: 2013-01-10

Qty	Catalog #	List	Net Each	Extended
100	CATN7-37-XC-D1ED-G13-L11	\$1,100.00	\$565.00	\$56,500.00

Comments:

Horsepower: 10 HP
 Voltage: 480 Volts
 Phase: Three Phase
 Motor Type: Non-Reversing
 Enclosure: Type 1 - General Purpose
 Cover Control: Pilot Light w/ "Start-Stop" Pushbutton
 Control Circuit Voltage: Transformer - 120 VAC Secondary / Standard Capacity
 Overload Protection: Electronic - Class 10 - Manual Reset
 Short Circuit Protection: None - Non-Comb
 Rating Standard: NEMA Size rated
 Standard Reset: Reset button with mechanical rod (Standard)
 Options: 1 N.O. & 1 N.C.-

We are pleased to submit this quotation for your consideration. This quotation presented here is based on the information provided - any changes may result in a price change.

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Frequently Asked Questions

- **Why is the specification I want not available in the choices?**
The Configurator is designed to address the most common and readily available products Sprecher + Schuh builds every day. You can include special needs in the comments section or use the Feedback link to send us suggestions for future additions.
- **The address from my User Profile is incorrect. How do I change it?**
If the default ship to address is incorrect, you can change it by checking the box. To make a permanent change contact us by using the Feedback button or the forms on the B2B portal.
- **How do I send a copy of the quote to my customer?**
All Configuration forms are sent to the email address on the User Profile. You can change this address or forward a copy to your customer from your own email system. (Note changing the email address in the configurator will not change your user profile email and you will not receive a copy of the form)
- **Why can't I get a new negotiated price request through the configurator?**
The NPR form is designed for manufacturing sales representatives and provides additional information not available through the configurator. The configurator should only be used to add new items to an existing contract or to request a one-time quote.
- **How do I request additional choices be added to the configurator?**
Please use the Feedback link to send us information about additional selection and specifications you would like to see added to the menu.
- **I receive an error message when I try to choose certain items. Why?**
Connection speeds may vary and a time out may occur. Try moving back to the previous step or start your configuration over again. Use the Feedback link to let us know about the error if it persists.

Please use the Feedback link, contact Customer Service, or call your local Sales Representative with any additional questions or comments about the configurator.